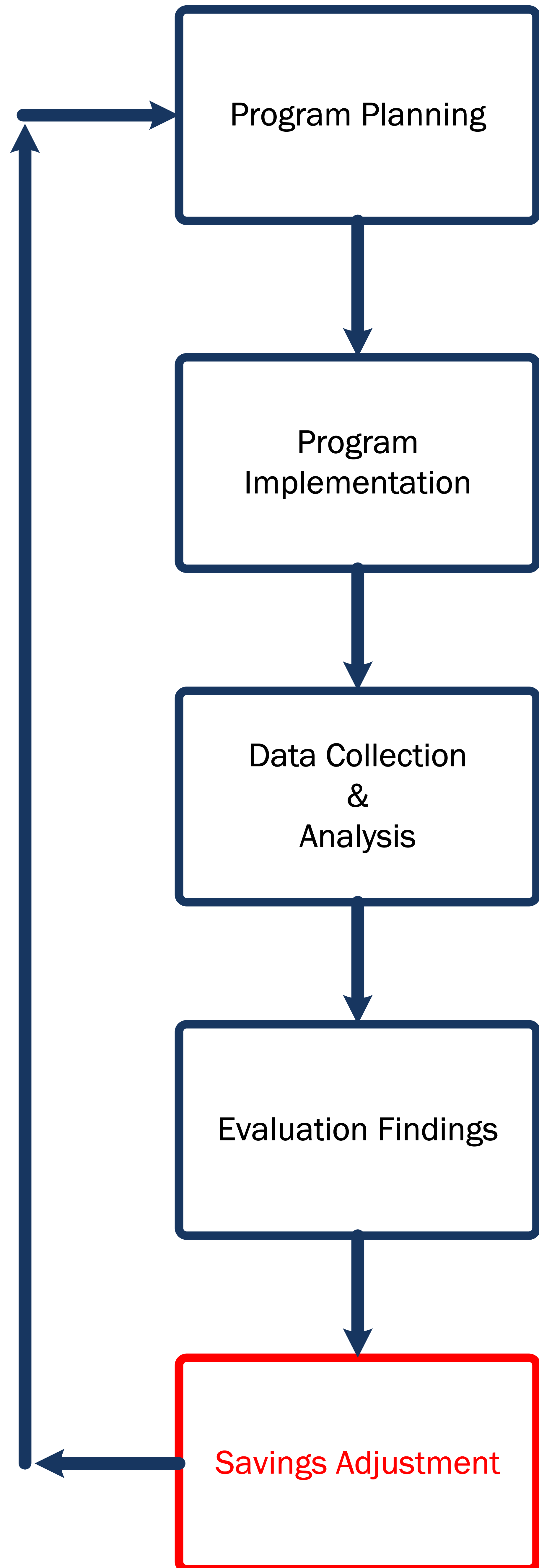




# Integrating Results from Evaluations: Should Results Only be Applied on a Prospective Basis?

By  
Scott Dimetrosky

## Retrospective Evaluation Paradigm



## Retrospective vs. Prospective Arguments

	Retrospective ←	Evaluation Results	→ Prospective
Core Argument	<ul style="list-style-type: none"> <li>Shouldn't reward PAs for savings they didn't achieve</li> </ul>		<ul style="list-style-type: none"> <li>Shouldn't penalize utility for parameters out of their control</li> </ul>
Incorporation of results	<ul style="list-style-type: none"> <li>Calibrates to actual savings</li> </ul>		<ul style="list-style-type: none"> <li>Results are incorporated into future deemed savings</li> </ul>
Assessment of goals/incentives	<ul style="list-style-type: none"> <li>Based on adjusted savings</li> </ul>		<ul style="list-style-type: none"> <li>Based on ex ante savings</li> </ul>

## Treatment of Evaluation Results Around the Country

	Retrospective ←	Evaluation Results	→ Prospective
California	<ul style="list-style-type: none"> <li>Gross and net savings applied against goals &amp; incentives ('06-'08)</li> </ul>		<ul style="list-style-type: none"> <li>Being discussed for 2010-2012</li> </ul>
Illinois	<ul style="list-style-type: none"> <li>NTG <i>may</i> be applied retrospectively</li> </ul>		<ul style="list-style-type: none"> <li>Gross savings used for planning/deemed savings</li> </ul>
Indiana			<ul style="list-style-type: none"> <li>Likely to adopt use for planning/deemed savings</li> </ul>
Iowa			<ul style="list-style-type: none"> <li>Used for planning, no NTG adjustments</li> </ul>
Maryland	<ul style="list-style-type: none"> <li>Gross and net savings applied against goals</li> </ul>		
Massachusetts	<ul style="list-style-type: none"> <li>Gross and net savings applied against goals/incentives</li> </ul>		
Michigan			<ul style="list-style-type: none"> <li>Aiming towards used for planning/deemed savings</li> </ul>
New York	<ul style="list-style-type: none"> <li>Gross and net savings applied against goals but not incentives</li> </ul>		
Rhode Island			<ul style="list-style-type: none"> <li>Used for planning/deemed savings</li> </ul>
Washington			<ul style="list-style-type: none"> <li>Used for planning/deemed savings</li> </ul>
Wisconsin			<ul style="list-style-type: none"> <li>Used for planning/deemed savings</li> </ul>

## Prospective Evaluation Paradigm

