



# HOW MUCH DO WE KNOW ABOUT SAVINGS ATTRIBUTABLE TO A PROGRAM?

August 8, 2017



# Attribution as Causal Inference

---

- Use domain knowledge, statistical causal models, and data to measure attributable effects
- Current methods include linear fixed-effect regression

Any causal conclusion drawn from observational studies must rest on untested causal assumptions. – Judea Pearl (2014)

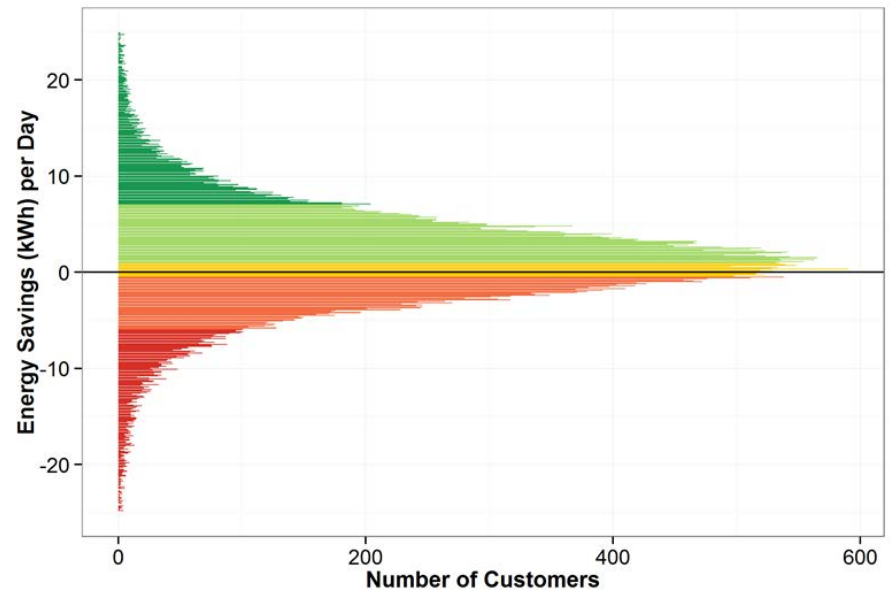


[Image by Longlivetheux \(CC-BY-SA\)](#)

# Where we are

$0.9 \pm 0.1$  kWh/day

# Where we can be



# Opportunities

---

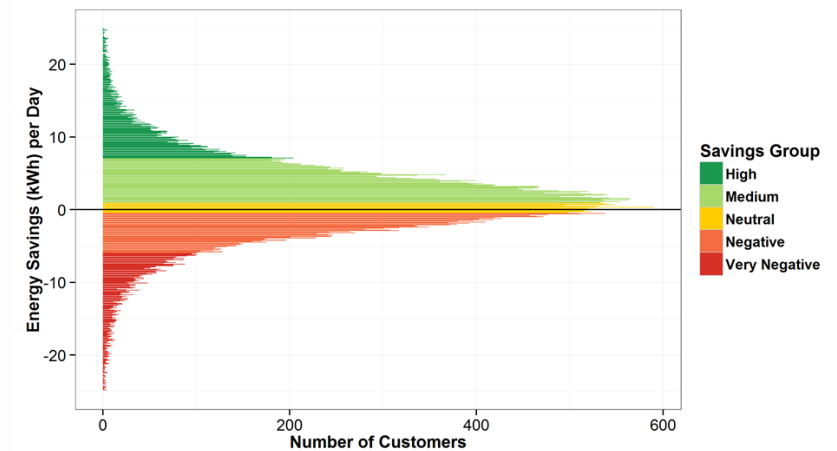
- Multilevel Models for Individual Savings
- Bayesian Additive Regression Trees for Individual Savings
- Bayesian Statistically Adjusted Engineering (SAE) Models



# Multilevel Models

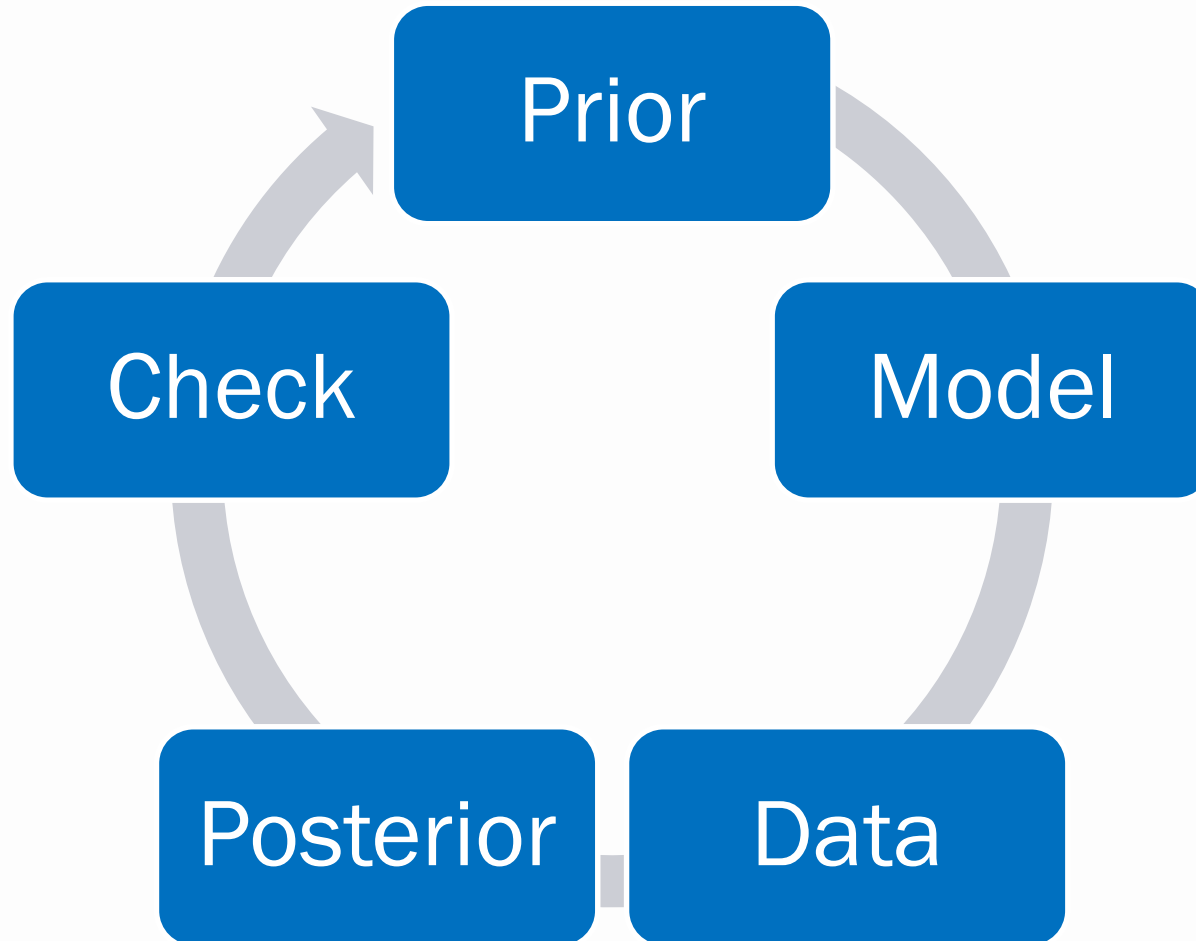
---

- Individual savings (impact) estimates
- Includes data from control/comparison group
- Assumes normal distribution of savings
- Extension of linear models



# Bayesian Paradigm

---



# Bayesian Additive Regression Trees (BART)

---

- Individual savings (impact) estimates
- Uses control/comparison group
- Relaxed distributional assumption of savings
- Extension of Random Forests machine learning technique





# Bayesian SAE Models

---

- Measure-specific savings (impact) estimates
- Uses engineering estimates for prior information
- Much better properties than classic SAE models



# Risks and Complications

---

For any model yielding a conclusion  $C$ , one can construct a statistically equivalent model that refutes  $C$  and fits the data equally well. – Judea Pearl

Causal inference is necessary and possible, but it is not perfect and, most importantly, it requires domain knowledge. – Samantha Kleinberg



# More Possibilities

---

- Structural Causal Models (SCM)
- Bayesian Structural Time Series (BSTS)
- Machine Learning (e.g. Deep Learning)



# Thank you

---

**Stef Wayland**

[swayland@opiniondynamics.com](mailto:swayland@opiniondynamics.com)

510-444-5050 ext 9192



Opinion **Dynamics**